



REVIEWING YOUR RETURNS

RENTAL/FLEET INSPECTION SERVICES

SGS

LIMIT YOUR LOSS, END YOUR FRUSTRATION, AND MAXIMIZE RENTAL/FLEET RETURN AUCTION REVENUE

Maximize the value of your rental/fleet returns by minimizing your re-con expense and repair costs. **When you need to be sure** that all the damage is noted....**SGS is the answer!**

THE SGS DIFFERENCE

With more than 28 years experience and 10 million inspections completed, SGS provides nationwide coverage of employee based resources to perform returning rental vehicle inspections on behalf of manufacturers, fleet providers, rental car agencies, etc. The size and scope of our organization allows for maximum flexibility with regards to scale and speed to market (no program is too small or too large).

As the world's oldest and largest global Inspection and Certification Company, SGS has the credentials and the expertise to get the job done. With over 1,350 offices in 142 countries and over 70,000 employees, SGS has the resources of a leader. When your vehicles run through the auction, whether it is on-line or physical, customers need to trust the quality of your vehicles. Your cars and trucks are

competing for the buyers' dollars, so that the inspection company you select can perform at a "World Class" level: You need SGS!

THE INSPECTORS

In any process, the point of contact is critical to success. At SGS the credentials of our Inspectors are what makes us different. As an employee based provider of Inspection Services, our Inspectors are 100% committed to working for SGS and our clients. In addition, on average they have the following qualifications:

- 11 years of experience
- Over 6 years with SGS
- 47% hold an industry or organization certificate
- Receive continuing education on industry trends and best practices



Making sure that we have the right Inspector, in the right place, at the right time, is a key ingredient in the inspection process; this is one more reason SGS is the worlds largest inspection company. We sweat the details!

SGS Inspectors are experienced professionals who are highly trained to recognize and estimate normal and excessive damage, as well as, identify previous repair and structural issues. All you need to do is "Point and Click"; you tell us what you want done and we take it from there!

THE INFRASTRUCTURE

As with any team, the Inspectors are only as good as their support structure. Our operations' management team has over 100 years of combined industry experience and uses that expertise to oversee a highly specialized group of Key Account Managers, IT Professionals, and Customer Service Representatives.





THE PROCESS

Our process will, of course, be driven by your needs. SGS takes the time to understand the objectives of our clients and based on these needs we will build a customized electronic platform for capturing and scoring key elements of the Rental/Fleet Inspection. In addition to client input, the process will also be guided by thousands of previously conducted inspections. Unlike many experiences you may have had with other vendors, you will not have to train the SGS team on how to do a Rental/Fleet Inspection. All you'll need to do is give us direction on how your company would like us to do the aforementioned.

The process begins with using the correct tools for the job. Our Inspectors utilize the following inspection tool kit:

- Tablet Computer housing custom inspection software with client guidelines
- Wireless (cellular) air card for real time transmission of inspection results
- Digital Camera
- Portable Printer (condition reports can be printed at time of inspection)
- Paint thickness gauge (assists in identifying previous paint repairs)

Leveraging our in-house custom software and wireless tablet computers the Inspectors focus on the following parameters:

- Accurately record all damage conditions
- Identify and disclose all previous cosmetic repairs
- Identify and disclose existing structural damage and repairs

- Note all option content and perform electronic function checks
- High resolution digital imaging to display basic vehicle attributes, as well as any damage conditions (to further facilitate on-line sales)

(Note: Test drives and hail surveys conducted upon request)

SGS software is developed with client specific guidelines to ensure the accuracy of the above inspection. This combined with state of the art collision estimating guide pricing has also been embedded into the system resulting in pinpoint accuracy of labor times and replacement part pricing. In addition, since we are integrated with all of the major on-line auction portals, SGS can send vehicle inspection results real-time upon completion to any/all designated auction providers. The final step is to provide a complete suite of dashboard reports which provide highly detailed program information for the client's operational staff as well as summary reporting for management professionals.

In light of this detailed process, SGS continues to be recognized as the largest facilitator of on-line auction sales in the used vehicle inspection marketplace!

THE BENEFITS

The primary benefits to you of an SGS Rental/Fleet Inspection are two fold, 1.) Establishing the true condition of the vehicle and 2.) Reassuring the purchaser that a "World Class" 3rd party inspection has been conducted.

The following list of additional benefits highlights the importance of a professionally conducted Inspection:

- Rapid start-up of programs due to our extensive background in the industry
- Vehicle inspection services and condition reports that provide a comprehensive assessment of the vehicle prior to remarketing of the vehicle
- Resources to respond in an effective and timely manner on a national basis
- Services available at auction facilities, as well as, marshalling yards
- Title handling and storage services to assure the efficient sale of vehicles through auction
- Credible inspections that ensure your vehicles haven't been in a major accident, flood, fire, hail or other types of damages

**FOR MORE INFORMATION OR TO
CONTACT SGS SGS NORTH AMERICA INC**



PHONE: 513-648-4SGS

WWW.SGSGROUP.US.COM/RENTAL

WWW.SGS.COM

WHEN YOU NEED TO BE SURE

