



# **OMNIS** **TRACKING TECHNOLOGY** **TAMED**

**PROTECTING FREIGHT, SAFEGUARDING PROFITS**







# OUR VISION: TO MAKE **FREIGHT** MORE EFFICIENT

The massive increase in transportation of goods and freight forwarding has inevitably led to greater competition in the market place – and a correspondingly huge increase in the need to prove the efficiency and safety of your transport and logistics operations.

Keeping an accurate, detailed track of goods on the move is vital for supply chain efficiency, security, maintaining integrity... and profitability. And not just from a fleet utilisation perspective. Demonstrating you operate the most proficient tracking technology makes your company more attractive to potential clients, reducing loss, wastage, inefficiency and insurance premiums.

OMNIS, brought to you by SGS, is an advanced consignment traceability service with significant advantage over your current solution, offering unparalleled added value. It has been created to help you operate your fleet more effectively than ever before.

It's an innovative solution that combines both fleet management and consignment integrity functionalities.

Unleashing its potential will give you the focus, clarity and perspective to provide a superior service to new and existing clients. And with no initial outlay – OMNIS' unique finance package means **SET UP COSTS ARE COVERED.**

In the following pages you'll discover all this about OMNIS:

- How it has been created to tackle the issues that challenge you
- The technology behind the service and how it works in action
- How we work together to implement user-friendly, tailor-made solutions
- Why SGS and Savi, our technology partner, are a winning combination
- The next steps to take to find out more about implementing an OMNIS solution





- Real-time tracking
- A truly integrated solution
- Fast, safe, secure
- Reduces risk
- Increases confidence

# OMNIS – A CLEAR LINE OF SIGHT

The transport industry continually searches for ways to streamline costs and increase the efficiency of its service to clients.

With increased competition and demand for more transparency, it is now more important than ever that a clear line of sight is available for tracking fleets and goods. Efficient fleet management leads to reduced operating costs, minimised losses, increased utilisation, effective management of human resources and clear book keeping. Additionally, security has now become a crucial factor, for both attracting and keeping clients as well as reducing insurance premiums.

All of these challenges led us to team up with the technology experts at Savi. We appreciate the difficulties of tracking individual trucks within a large fleet, establishing ETAs for different consignments, cutting the time wastage of unnecessary diversions and following trucks over large distances and through different countries. And we used this knowledge whilst working closely with Savi's technology experts to develop a best in class product for the transport and freight forwarding sector.

The result is OMNIS, a high performance tracking solution that combines both fleet management and consignment integrity functionalities – and delivers cargo and asset tracking to any scale, anywhere in the world. Whilst there are many Fleet Management Solutions on the market,

none incorporate the additional dimension of monitoring cargo integrity.

The technology engine behind our end-to-end, customised consignment traceability service is the groundbreaking Savi Mobile Tracking System™. This enables OMNIS to efficiently integrate with existing trade processes. By doing so, we help companies improve efficiency, revenue and information relating to transport and freight forwarding.

OMNIS is reliable enough to operate smoothly in the harshest of environments and over the most difficult terrain. It gives exact positioning for breakdowns, emergencies or when a truck is stuck at a border – so you're able to give clients accurate progress reports and arrival times. The system also enables more effective fleet utilisation, including the direction of empty trucks to loading points.

Designed to evolve and adapt to your changing needs, it never becomes obsolete. Our OMNIS solution is backed by dedicated, experienced SGS staff who will work alongside you to maintain and support your system on a day-to-day basis.

The bottom line is you get an unrivalled, real-time, responsive view of freight movements, implemented and operated with minimum disruption to your business. And you get it with no initial outlay. Set up costs are covered by a comprehensive finance package, unique to OMNIS.

## OMNIS IS DESIGNED TO DO ALL THIS:

- Increase the efficiency and reliability of your transport and logistics operations
- Operate in the most difficult of environments to increase supply chain speed and reliability
- Track cargo across international borders
- Increase customer confidence in your speed and the reliability of delivery, including integrity of goods
- Drive down insurance costs
- Enhance security for your staff and fleet
- Adhere to international standards and compliance
- Enable you to anticipate delivery and formulate contingency plans
- Improve your business margins and profitability



# EFFICIENCY IN ACTION. HOW

OMNIS is a perfect synthesis of inspiration, innovation and practical action. This technologically advanced, yet intuitive, system employs a variety of devices – according to specific requirements – and a user-friendly interface that integrates with existing supply chain management systems.

When you are making an investment of this type, sustainability is a key issue – you can't afford to choose a solution that will be obsolete in a couple of years. That's why OMNIS has been designed to be a completely sustainable, integrated and scalable system that constantly evolves to meet new challenges.

The technology engine behind OMNIS is the Savi Mobile Tracking System™. Its integrated platform is designed

specifically for securing, monitoring and tracking a wide range of cargo types via a combination of GPS, GPRS and communications satellite technology if required.

OMNIS is also designed to work seamlessly with Customs operations reducing hold ups when your goods pass through borders.

In fact, OMNIS is the only system that is capable of both allaying Customs' concerns about consignment integrity and informing private companies about truck positions, deviations and integrity of goods. This allows private companies to offer a better service whilst maximising their own cost effectiveness. Transporters can remain confident that they are fully compliant with all local Customs regulations.

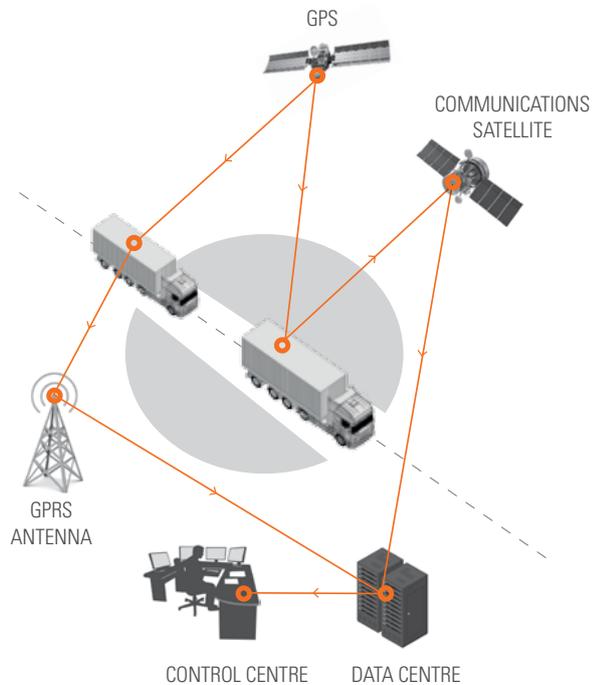
It is even possible to interface other third party sensors and accessories to integrate additional data – like engine performance and consignment weight.

Customers can choose to access real-time tracking information either directly through a web-based platform or via alerts and reporting from SGS.

The system sounds advanced – and it is. With OMNIS, we take care of all aspects of integrating and maintaining this cutting edge technology. So you benefit from a practical, useable, yet highly sophisticated solution that's ready to work from day one. In addition we won't just hand over your OMNIS solution and leave you to it. Our team will work alongside you to provide all the support, training and maintenance you need now, and in the future.



- State of the art technology
- Design, implementation and support
- Seamless integration
- User friendly



# OMNIS WORKS

## CHOOSE OMNIS AND WE WILL:

- Find and train staff to operate and maintain OMNIS
- Plan appropriate routes, corridors and alerts with you
- Configure and install our tracking devices to vehicles
- Ensure you get the network coverage you need for a safe, reliable system
- Evolve your solution so it always remains at the cutting edge of technology and is ready to meet the challenges you may face in the future

## OMNIS – A NEW DIMENSION IN TRANSPORT & LOGISTICS

- Ability to geofence routes and therefore detect and report on deviations
- Ability to provide geographical position of any fleet vehicle, at any time
- Obtaining a snap shot of position of all vehicles being tracked under a single account
- Detecting and reporting tampering of container seals
- Detecting and reporting speeding and dangerous driving
- Detecting and reporting excessive idling, towing, main power disconnecting
- Providing direction of vehicles being tracked
- Providing playback of route taken by any vehicle being tracked under specific scheme
- Reporting on mileage covered by vehicles
- Additional alerts are added as they become available
- Ultimate assurance and transparency for freight forwarders and their customers





- Global brands
- Years of experience
- Strength and depth
- Hands on approach

## A POWERFUL PARTNERSHIP

SGS is the world's leading expert in inspection, verification, testing and certification and our name has become a global benchmark of quality.

When you choose SGS you are choosing a company that has been at the forefront of tracking and monitoring solutions since their inception, with a total of 30 years experience in trade facilitation and tracking solutions.

Private transportation companies, as well as Governments, across the world trust us to deliver effective and pragmatic solutions to the complex challenges they face. We help the freight industry increase its efficiency and improve the service it offers customers. We drive

down operating costs, wastage and insurance premiums whilst improving security for goods, fleet and personnel and ensuring legal compliance.

We have over 70,000 staff, spread across 1,350 offices worldwide, dedicated to helping you to improve productivity, simplify business, reduce risk and increase your profits. So when you choose OMNIS you have the reassurance of working with a large, reliable, multi-national organisation. OMNIS is a full traceability solution using a value-added service. SGS applies turnkey solutions to your logistics and unparalleled levels of consultancy, service and support when incorporating OMNIS into your business.

## TECHNOLOGY YOU CAN TRUST

Savi, our technology partner, is an internationally recognised company specialising in asset tracking solutions. Savi has more than 22 years of success in developing, deploying, and supporting critical wireless tracking and monitoring solutions for both government and commercial enterprises.

Savi is an expert in creating solutions that can track, monitor and control nearly any object, even in the harshest environments and most difficult locations.

With over 40 patents, the world's largest asset tracking network in 52 countries and expertise in all kinds of environments – Savi is uniquely qualified to partner with SGS as part of the OMNIS solution. No one is better suited to provide cutting edge technology that constantly evolves to ensure it is always best of breed.



SEAL LOCK SLAVE (SLA)



IN-VEHICLE MASTER (IVM)



SEAL LOCK MASTER (SLM)





- Global and local presence
- Sustainability over time
- Wide range of integrated products

# SPREAD YOUR WINGS **TODAY**

OMNIS is the brand new advanced consignment traceability service from SGS. It is part of a whole range of proven solutions that help commercial companies and Governments track and monitor aspects of their operations – increasing efficiency, effectiveness, security and profits.

Investing in OMNIS makes sound commercial sense. Not only will we design, develop and implement a turn-key solution that will boost revenues and efficiency, we also offer a range of finance options that will help you spread your wings.

We're confident that together we can make cargo tracking clearer. With the increased volume and the corresponding challenges and competition facing the transport and freight forwarding industry, it's of vital importance that you take this opportunity to discuss further how OMNIS can work for you.

## CONTACT DETAILS

Please visit

[WWW.SGS.COM/OMNIS](http://WWW.SGS.COM/OMNIS)

or email us today at

[OMNIS@SGS.COM](mailto:OMNIS@SGS.COM)

to arrange a meeting or to contact your local SGS expert.

[WWW.SGS.COM](http://WWW.SGS.COM)

WHEN YOU NEED TO BE SURE

